**LOAN PRODUCT**

**Financial Institutions with water and sanitation, home improvement, affordable housing, general / multi purpose loan portfolio for individual or group microloan clients to construct, purchase, or renovate water and sanitation facilities such as connection to piped water network, wells, water tank, toilets/bathrooms, septic tanks, etc.**

**Financing Available:** Senior or Subordinated Debt

**Currency:** USD or local currency

**Ticket Size:** $1M - $12M

**Loan Tenor:** Up to 6 years

**FINANCIAL INSTITUTION TYPES**

Banks, Non-Bank Financial Institutions, Microfinance Institutions (including NGO-MFIs), Credit Unions, Holding Companies; minimum Gross Loan Portfolio of $10 million

**TECHNICAL ASSISTANCE**

Financial Institutions may be eligible to receive support from Water.org to develop or expand water and sanitation lending, such as:

- market research
- marketing strategy
- operationalization
- product development
- staff training
- monitoring, evaluation, and performance management

**INQUIRIES**

For more information, contact:

Anu Valli, Director of Financial Institution Investments at avalli@waterequity.com

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**What we’ve achieved:**

Scaling growth. Enabling impact.

- **$350M+** committed capital to solving Sustainable Development Goal 6
- **80+** investments since 2016, deploying more than $316 million
- **16** countries of impact spanning Asia, Africa, and Latin America
- **4.5M** people reached with safe water or sanitation
- **831K** water and sanitation microloans distributed through our investments
- **95%** of microloan end-clients supported by our investments are women