



WATEREQUITY

WaterEquity is an asset manager exclusively focused on solving one of the most urgent issues of our time—the global water and sanitation crisis. We invest in financial institutions, enterprises, and infrastructure in emerging markets delivering access to safe water and sanitation to low-income consumers, aligning investor values with risk-adjusted returns.

Founded by award-winning entrepreneurs Gary White and Matt Damon of Water.org and led by Paul O’Connell, the success of WaterEquity is built on decades of experience investing in water and sanitation in emerging markets, seeking social and financial returns.

Visit WaterEquity.com to learn more.



water.org™

WaterEquity is an innovation of Water.org with 30 years experience

IA 50[®]
2023
MANAGER

top 50 impact investment fund managers by ImpactAssets: 2019-2023



INVESTMENT PRODUCTS

Investment Into:

- Project SPVs partnering with developers
- Growth companies

Investment Instruments: Equity, Mezzanine Debt, Senior Debt

Ticket Size: \$3M - \$20M

Equity Stake: Minority Ownership

Investment Period: 5-7 years

Geographic Focus: Global, low and middle-income countries

INVESTMENT FOCUS

- **Projects:** PPPs and concessions for sourcing, treatment, and distribution of water, and collection, treatment, and reuse of wastewater and faecal sludge
- **Growth companies:** On-balance sheet investments into growing businesses that offer technologies, products, and services in the water sector

TECHNICAL ASSISTANCE

Developers may be eligible to receive support from Water.org for various stages of facilitation and preparation of infrastructure projects, such as:

- Needs identification
- Business plan preparation
- Feasibility studies
- Demand studies
- Pilot projects
- Environmental impact assessments
- Community consultation
- Project Structuring: deal structuring, legal, and regulatory review
- Engineering design
- Procurement

INQUIRIES

For more information, contact:

Sridhar Sampath, Director of Infrastructure Investments
ssampath@waterequity.com

Pieter Tobing, Director of Infrastructure Advisory Services
ptobing@water.org

What we’ve achieved: Scaling growth. Enabling impact.



\$350M+

committed capital to solving Sustainable Development Goal 6

80+

investments since 2016, deploying more than \$316 million

16

countries of impact spanning Asia, Africa, and Latin America



4.5M

people reached with safe water or sanitation

831K

water and sanitation microloans distributed through our investments

95%

of microloan end-clients supported by our investments are women

