LOAN PRODUCT
- Financing Available: Senior or Subordinated Debt
- Currency: USD or local currency
- Ticket Size: $1M - $12M
- Loan Tenor: Up to 6 years

GEOGRAPHIC FOCUS
- Global, low and middle-income countries

ELIGIBILITY CRITERIA
- Financial Institutions with water and sanitation, home improvement, affordable housing, general / multi purpose loan portfolio for individual or group microloan clients to construct, purchase, or renovate water and sanitation facilities such as connection to piped water network, wells, water tank, toilets/bathrooms, septic tanks, etc.
- Financial Institutions with SME loan portfolio which includes manufacturers or service providers in the water and sanitation value chain

FINANCIAL INSTITUTION TYPES
- Banks, Non-Bank Financial Institutions, Microfinance Institutions (including NGO-MFIs), Credit Unions, Holding Companies; minimum Gross Loan Portfolio of $10 million

TECHNICAL ASSISTANCE
- Financial Institutions may be eligible to receive support from Water.org to develop or expand water and sanitation lending, such as:
  - market research
  - marketing strategy
  - operationalization
  - product development
  - staff training
  - monitoring, evaluation, and performance management

INQUIRIES
- For more information, contact: Anu Valli, Senior Director of Financial Institution Investments at avalli@waterequity.com

What we’ve achieved:
Scaling growth. Enabling impact.

- $436M+ committed capital to solving Sustainable Development Goal 6
- 96 investments since 2016, deploying more than $364 million
- 19 countries of impact spanning Asia, Africa, and Latin America
- 5.3M people reached with safe water or sanitation
- 991K water and sanitation microloans distributed through our investments
- 93% of microloan end-clients supported by our investments

Document Dated: 2/29/2024. Capital raised as of 2/29/2024 and fund performance data as of 12/31/2023. Social impact data as of 09/30/2023. Cumulative data across all funds. This information is intended for sector or investment professional purposes only and is not intended for use by the public or media outlets. Past performance is not indicative of future results. Please see important information at www.waterequity.com regarding award selection criteria and any fees paid.