



WATEREQUITY

WaterEquity is an asset manager dedicated to mobilizing private investment to the water and sanitation sector. We invest in financial institutions, enterprises, and infrastructure in emerging and frontier markets delivering safe water and sanitation solutions to vulnerable communities, while seeking financial returns for investors.

Founded by award-winning entrepreneurs Gary White and Matt Damon of Water.org, and led by Paul O'Connell, the success of WaterEquity is built on decades of collective experience investing in water and sanitation in emerging markets.

Visit WaterEquity.com to learn more.



water.org™

WaterEquity is an innovation of Water.org with 30 years experience



IA 50 Emeritus features impact fund managers recognized on the IA 50 for 5 years (2019-2023)



INVESTMENT PRODUCTS

Investment Into:

- Project SPVs partnering with developers
- Growth companies

Investment Instruments: Equity, Mezzanine Debt, Senior Debt

Ticket Size: \$3M - \$20M

Equity Stake: Minority Ownership

Investment Period: 5-7 years

Geographic Focus: Global, low and middle-income countries

INVESTMENT FOCUS

- **Projects:** PPPs and concessions for sourcing, treatment, and distribution of water, and collection, treatment, and reuse of wastewater and faecal sludge
- **Growth companies:** On-balance sheet investments into growing businesses that offer technologies, products, and services in the water sector

TECHNICAL ASSISTANCE

Developers may be eligible to receive support from Water.org for various stages of facilitation and preparation of infrastructure projects, such as:

- Needs identification
- Business plan preparation
- Feasibility studies
- Demand studies
- Pilot projects
- Environmental impact assessments
- Community consultation
- Project Structuring: deal structuring, legal, and regulatory review
- Engineering design
- Procurement

INQUIRIES

For more information, contact:

Sridhar Sampath, Senior Director of Infrastructure Investments ssampath@waterequity.com

Pieter Tobing, Director of Infrastructure Advisory Services ptobing@water.org

What we've achieved: Scaling growth. Enabling impact.



\$460M+

committed capital to solving Sustainable Development Goal 6

102

investments since 2016, deploying more than \$400 million

20

countries of impact spanning Asia, Africa, and Latin America



6.2M

people reached with safe water or sanitation

1.2M

water and sanitation microloans distributed through our investments

95%

of microloan end-clients supported by our investments are women

